











DEMETER

ICT-AGRI-FOOD FORUM

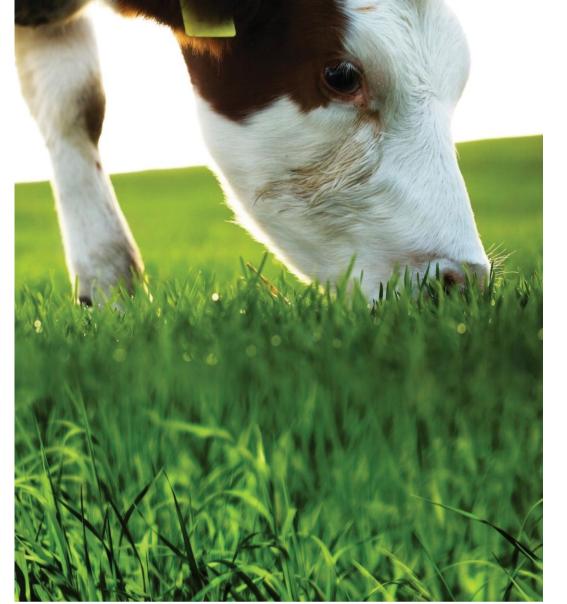
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Sectoral Challenges



Digitalisation brings opportunities to the EU farming sector and rural areas...

... but there are limiting factors and bottlenecks to overcome

- Infrastructure / connectivity / broadband
- Farmers' awareness about benefits
- Farmers' skills
- Standardisation/interoperability of systems
- Data ownership

MARKET STATE

Financing investments





- Digital divide
- Data ownership
- Increased concentration in the agri-food chain
- · Uncertain impact on jobs
- · Socio-economic impact overall









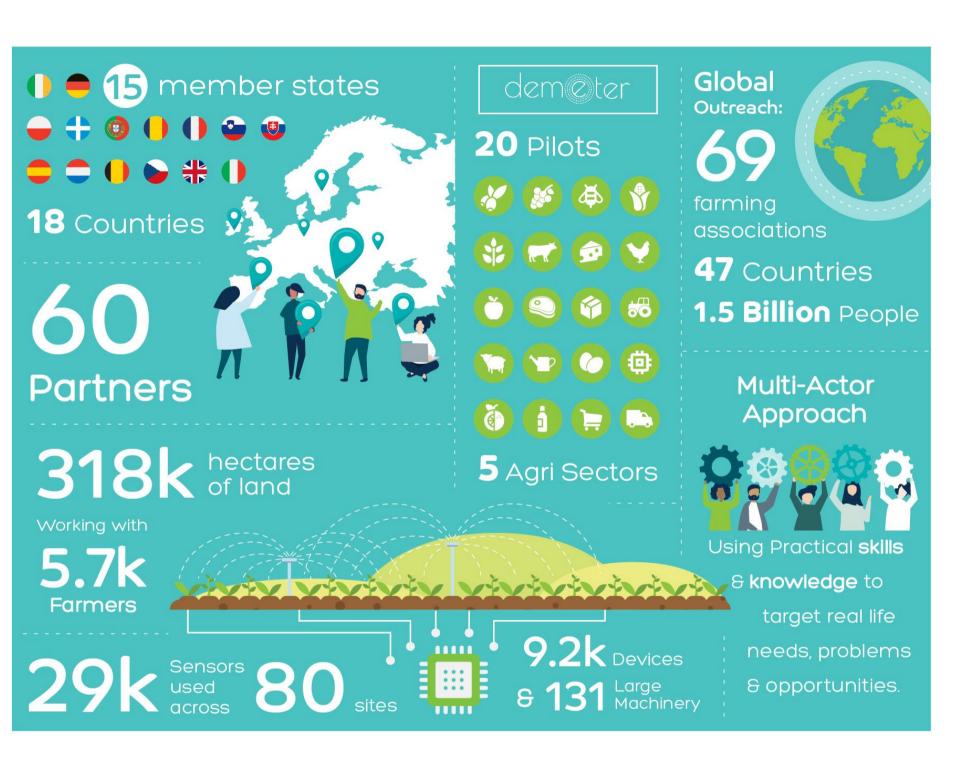


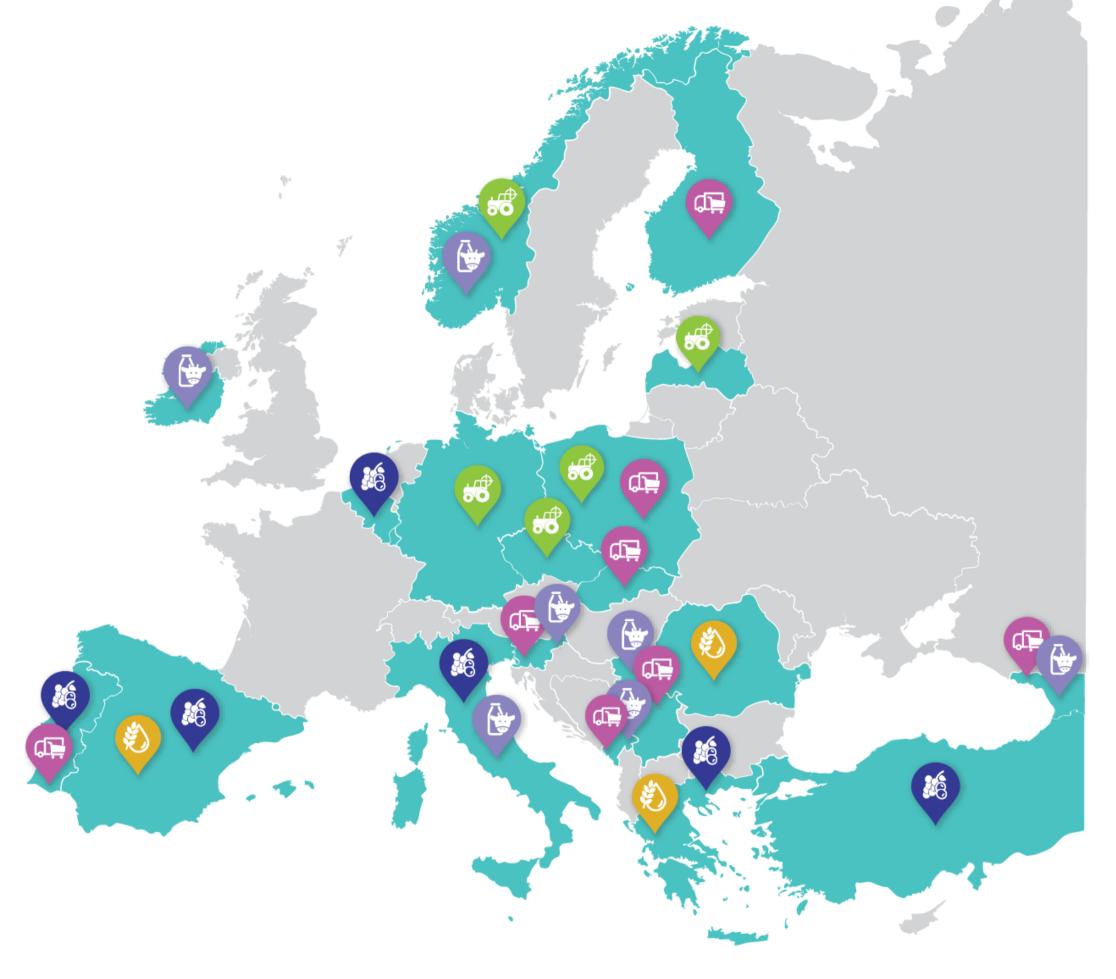






DEMETER - In a nutshell

















The DEMETER MAA and Technical Approach

(SOCS and AIS) are built around

resources that are available for

integration and deployment.

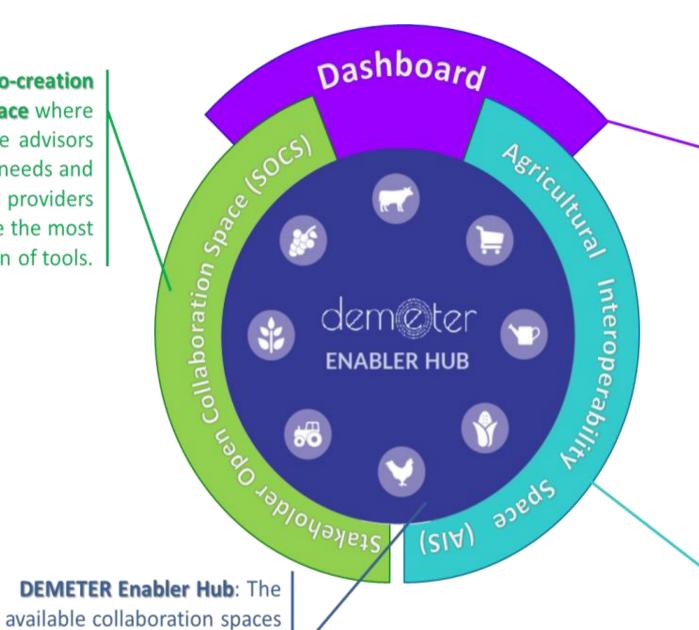
this hub that enables access to all

Knowledge sharing and co-creation space where

- Farmers/service advisors express their needs and
- Service advisors and providers team-up to define the most appropriate combination of tools.

DEMETER MAA

- Co-creation of needs
- Co-generation of solutions
- Co-shared responsibility for efficient deployment
- Co-organise support for optimal adoption



DEMETER Dashboard: Sole entry point to the DEMETER ecosystem for all DEMETER Stakeholders.

Implementation Space: A virtual space where providers team-up and interoperate to develop and deliver the appropriate combinations and customisations of tools to the farmers ensuring interoperability with existing solutions.















Pilots Overview















Recommendations

- Engage real end users from the outset and throughout
- Verify results in trial settings
- Co-create communication content

- www.h2020-demeter.eu
- twitter.com/H2020DEMETER
- facebook.com/H2020Demeter
- linkedin.com/company/h2020-demeter
- Youtube









Thank you

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